

Walmart de México y Centroamérica Reports February 2017 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, March 6, 2017

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during the month of February 2017, sales amounted to **\$40,427 million pesos**. This figure represents a **5.1%** increase over sales reported in the same month of 2016.

	February			January - February		
	2017 Million MXN	2016 Million MXN	% Growth	2017 Million MXN	2016 Million MXN	% Growth
Mexico*	32,076	31,171	2.9	69,646	66,549	4.7
Central America**	8,351	7,304	14.3	17,959	15,061	19.2
Consolidated	40,427	38,475	5.1	87,605	81,610	7.3

* Mexico sales do not include the Suburbia division, in conformity with accounting standard IFRS5.

** Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During **February 2017**, total sales for Mexico increased **2.9%** over sales reported in February 2016. Comp stores sales during the month, meaning all those units in operation for over a year, posted a **2.1%** increase compared to the same month of 2016.

Considering the **four-week period** from **January 28 to February 24, 2017**, as compared to the four-week period ending February 26, 2016, total sales increased **7.2%** and comp store sales increased **6.4%**.

	Calendar		Retail Calendar (Saturday-Friday)	
	Total Stores %	Comp Stores %	Number of weeks	Comp Stores %
January	6.2	5.3	4	7.7
February	2.9	2.1	4	6.4
January - February	4.7	3.8	8	7.1

* Mexico sales do not include the Suburbia division, in conformity with accounting standard IFRS5.

During the month of February on a comp unit basis, the average ticket increased **5.0%** and the number of transactions decreased **2.9%** as compared to the same month of 2016.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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Central America Sales

During February, total sales for Central America, on a constant currency basis, increased **6.1%**, and comp store sales posted an increase of **2.6%**.

Central America Sales Growth 2017

(Based on constant currency)

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	6.2	2.6	4	10.7	7.0
February	6.1	2.6	4	9.7	6.0
January - February	6.1	2.6	8	10.2	6.5

Openings

In **February**, we opened 5 units:

Mexico: 3 units

- **3 Bodegas Aurrerá Express**, in Monterrey, Nuevo León

Central America: 2 units

- **1 Discount Store**, in Matiguas, Nicaragua.
- **1 Supermarket**, in San Isidro, Costa Rica

Additionally during **March** we have opened one unit in Mexico:

- **1 Bodega Aurrerá Express**, in Mexico City

Corporate Social Responsibility

In February, **Walmart de México y Centroamérica** launched its Women's Companies program, which will benefit 16 female entrepreneurs in Mexican SMEs with mentoring, training and close coaching delivered by a business accelerator and **Walmart de México y Centroamérica's** Merchandising and Supplier Development areas, so as to empower them and provide them with the necessary tools to grow their business. This global initiative is aimed at female CEOs holding 51% or more of the capital stock of their companies.

In February, **Walmart de México y Centroamérica** offered its *Sustainable Innovation Award* for the fifth year in a row to drive and support those ideas and projects that can have a positive impact on the environment. This award is granted to people below 30 and based in Mexico who present innovation solution-based projects that will help retailers be more sustainable, or who develop tools that drive responsible consumption and more sustainable life styles. The three winning projects will have access to a program to pre-accelerate the development of their business model. Also, \$150,000 MXP will be distributed among the first three places as seed money. This initiative is carried out along with Socialab.

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Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **February 28, 2017**, it operated **3,029** units, broken down as follows:

2,294 Mexico	735 Central America
1,766 Bodegas Aurrerá:	496 Discount Stores
490 Bodegas	93 Supermarkets
331 Mi Bodegas	27 Walmarts
945 Bodegas Express	119 Bodegas
262 Walmarts	
160 Sam's Clubs	
96 Superamas	
10 Medimart Pharmacies	

As of today, Walmex operates 3,030 units, including the stores we have opened in March 2017.

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexicoycam.com.mx

From the different formats:

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Note: The information presented in this document is preliminary.

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