

Walmart de México y Centroamérica Reports July 2017 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, August 7, 2017

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during the month of July 2017, sales amounted to **46,151 million pesos**. This figure represents a **6.9%** increase over sales reported in the same month of 2016.

	Total Sales			January – July		
	July					
	2017 Million MXN	2016 Million MXN	% Growth	2017 Million MXN	2016 Million MXN	% Growth
Mexico	37,537	34,849	7.7	252,001	235,622	7.0
Central America*	8,614	8,304	3.7	60,651	53,713	12.9
Consolidated	46,151	43,153	6.9	312,652	289,335	8.1

* Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During **July 2017**, total sales for Mexico increased **7.7%** over sales reported in July 2016. Comp stores sales during the month, meaning all those units in operation for over a year, posted a **6.2%** increase compared to the same month of 2016.

Considering the **four-week period** from **July 1 to July 28, 2017**, as compared to the four-week period ending July 29, 2016, total sales increased **7.9%** and comp store sales increased **6.4%**

Mexico Sales Growth 2017			Retail Calendar (Saturday-Friday)		
Calendar			Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	6.2	5.3	4	8.6	7.7
February	2.9	2.1	4	7.2	6.4
March	5.8	4.7	5	4.9	3.8
April	11.6	10.2	4	10.8	9.4
May	5.8	4.4	4	7.9	6.6
June	8.6	7.2	5	7.3	5.9
July	7.7	6.2	4	7.9	6.4
January – July	7.0	5.7	30	7.7	6.5

During the month of July on a comp store basis, the average ticket increased **7.2%** and the number of transactions decreased **1.0%** as compared to the same month of 2016.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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Central America Sales

During July, total sales for Central America, on a constant currency basis, increased **9.7%**, and comp store sales posted an increase of **5.0%**.

Central America Sales Growth 2017

(On a constant currency basis)

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	6.2	2.6	4	10.7	7.0
February	6.1	2.6	4	9.7	6.0
March	5.2	1.3	5	3.6	0.0
April	16.3	11.6	4	16.4	11.6
May	7.3	3.0	4	9.5	5.0
June	10.4	6.1	5	8.6	4.4
July	9.7	5.0	4	11.4	6.8
January - July	8.6	4.5	30	9.6	5.5

Openings

In **July**, we opened 13 units:

Mexico: 4 units

- **1 Mi Bodega**, in Canatlán, Durango
- **3 Bodegas Aurrerá Express**, one in San Luis Potosí, San Luis Potosí, and two in Querétaro, Querétaro

Central America: 9 units

- **1 Bodega**, in Barbarena, Guatemala
- **7 Discount Stores**, one in Alvarado, one in La Rita, and one in Tobosi, Costa Rica; one in Guatemala, one in Villa Nueva, and one in El Rancho, Guatemala; and one in San Pedro Sula, Honduras
- **1 Walmart**, in Liberia, Costa Rica

Additionally, during **August** we have opened 5 units in Mexico:

Mexico: 4 units

- **2 Bodegas Aurrerá**, one in Tapachula, Chiapas, and one in Acámbaro, Guanajuato
- **2 Bodega Aurrerá Express**, one in Mexico City, and one in Querétaro, Querétaro

Central America: 1 unit

- **1 Discount Store**, in Peten, Guatemala

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Corporate Responsibility

Expansión magazine published its “500 Most Important Companies in Latin America” ranking in July, with **Walmart de México y Centroamérica** in the tenth place as one of the three Mexican companies included and the only retailer among the first ten places.

América Economía magazine published its “Top 500 Companies in Latin America” ranking, with **Walmart de México y Centroamérica** in the eighth place as one of the three Mexican companies included and the only retailer among the first ten places. This ranking is a means to rate the economy in this region and to help understand how the corporate environment evolves throughout sectors.

Community

Walmart de México Foundation conducted volunteer activities in July in which it gave away 100 school desks made of recycled material to Octavio Paz Federal Primary School, in the State of Mexico, as part of the Recycling for your Community PET and aluminum collecting program, implemented by **Walmart de México y Centroamérica** and Coca-Cola México. Also, the facilities of the school were cleaned and painted. Around 100 associates (employees) and parents of this school's students volunteered to do this work.

Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **July 31, 2017**, it operated **3,058** units, broken down as follows:

2,303 Mexico	755 Central America
1,772 Bodegas Aurrerá:	508 Discount Stores
492 Bodegas	93 Supermarkets
333 Mi Bodegas	28 Walmarts
947 Bodegas Express	126 Bodegas
266 Walmarts	
161 Sam's Clubs	
94 Superamas	
10 Medimart Pharmacies	

As of today, Walmex operates 3,063 units, including the 5 stores we have opened in August 2017

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

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Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexicoycam.com.mx

From the different formats:

www.walmart.com.mx
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Note: The information presented in this document is preliminary.

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